

Dare To Compare



We heard what you wanted, did our competitors?	SEARCY BUILDING SYSTEMS							
	YES	NO	YES	NO	YES	NO	YES	NO
1. Is this quote for an all-steel, rigid frame building ?	✓							
2. Snow Load quoted _____ PSF	✓							
3. Wind Load quoted _____ PSF	✓							
4. Wind Exposure quoted _____	✓							
5. Collateral Load quoted _____ PSF	✓							
6. Width quoted _____ FT	✓							
7. Length quoted _____ FT	✓							
8. Eave Height quoted _____ FT	✓							
9. Roof Pitch quoted _____ FT	✓							
10. Roof/Wall Panel Type _____ / _____	✓							
11. Roof/Wall Panel Gauge _____ / _____	✓							
12. Roof/Wall Panel Finish _____ / _____	✓							
13. Insulation thickness quoted _____ " roof _____ " walls	✓							
14. Are all of my building accessories included?	✓							
15. Does the wall bracing work for my accessory placement?	✓							
16. My Special Requests - Overhangs, Wainscot, Open Bays?	✓							
17. Base Condition _____	✓							
18. Are stamped, certified drawings included?	✓							
19. Is freight included on the quote?	✓							
20. Is this quote up to date and valid ?	✓							

After doing the comparison, did the competition give you everything that you wanted the first time around or did you have to stay on them to get what you wanted? Is that someone who you really want to work with?